

## Message Text

UNCLASSIFIED

PAGE 01 LONDON 07369 101455Z  
ACTION EUR-12

INFO OCT-01 IO-14 ISO-00 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-01 H-02 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05  
SS-15 STR-07 ITC-01 TRSE-00 ICA-20 SP-02 SOE-02  
OMB-01 DOE-15 /136 W

-----060461 102022Z/64

R 101541Z MAY 78

FM AMEMBASSY LONDON  
TO SECSTATE WASHDC 5984  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS  
AMEMBASSY COPENHAGEN  
AMEMBASSY DUBLIN  
AMEMBASSY LUXEMBOURG  
AMEMBASSY PARIS  
AMEMBASSY ROME  
AMEMBASSY THE HAGUE  
USMISSION GENEVA

UNCLAS LONDON 07369

USEEC ALSO FOR EMBASSY

USMTN

E.O.11652: N/A  
TAGS: ETRD, UK, GW  
SUBJECT: PROTECTIONISM: DELL RESPONDS TO LAMBSDORFF

REF: BRUSSELS 8670

1. EDMUND DELL, SECRETARY OF STATE FOR TRADE, HAS RE-ACTED SHARPLY TO ATTACKS LAST WEEK ON EC PROTECTIONIST POLICIES BY FRG ECONOMICS MINISTER LAMBSDORFF. DELL SAID HE SHARED LAMBSDORFF'S CONCERN ABOUT ESCALATING PROTECT-  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LONDON 07369 101455Z

IONISM, BUT HE TOOK GERMANY TO TASK PUBLICLY FOR ITS PROTECTIONIST POLICIES, PARTICULARLY IN AGRICULTURE.

2. SPEAKING AT THE FOREIGN PRESS ASSOCIATION LUNCH IN LONDON ON MAY 9, DELL SAID HE HAD NOT DETECTED IN GERMANY "ANY GREAT ENTHUSIASM FOR LIBERALIZING ACCESS TO AGRICUL-TURAL PRODUCTS AND FOR ALLOWING INTERNATIONAL MARKET

FORCES TO PLAY ON INEFFICIENT AGRICULTURE." HE ALSO NOTED THAT OVERSEAS CUSTOMERS OBJECTED TO THE EC'S PROTECTIONISM IN AGRICULTURE AS MUCH AS THEY DID IN THE FIELD OF MANUFACTURED PRODUCTS. "THEY DO NOT UNDERSTAND BY WHAT LOGIC MAJOR INDUSTRIALIZED COUNTRIES CAN ARGUE A FREE TRADE CASE IN MANUFACTURED GOODS BUT DENY IT IN AGRICULTURE."

3. DELL ALSO CRITICIZED LAMBSDORFF FOR HIS FAILURE TO TAKE INTO CONSIDERATION THE INTERNAL POLITICAL PRESSURES TO WHICH GOVERNMENTS ARE SUBJECTED, SAYING GERMANY HAD THEM LIKE EVERYONE ELSE. "PERHAPS WE SHOULD ALL EXAMINE WHETHER WE ARE NOT OURSELVES LIVING IN GLASS HOUSES BEFORE THROWING STONES."

4. IN ADDITION TO HIS EXAMPLE OF AGRICULTURE, DELL CITED THE FRG'S SUPPORT FOR THE "ANTI-COMPETITIVE MARKET SHARING PROPOSALS" OF THE UN LINER CODE AS ANOTHER AREA WHERE DOMESTIC POLITICAL PRESSURES HAD COOLED GERMAN ENTHUSIASM FOR COMPETITION.

5. DELL ALSO UNDERSCORED HIS VIEW THAT SOME WAY MUST BE FOUND OF STIMULATING WORLD TRADE "SO WE CAN RETURN TO A SITUATION WHERE ... ALL COUNTRIES AND NOT JUST THE MOST EFFICIENT, CAN FEEL THEMSELVES TO BE GROWING FROM IT."

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 LONDON 07369 101455Z

6. CONCLUDING ON THE UPBEAT, DELL SAID IF COUNTRIES WOULD CONCENTRATE ON REALISTIC APPRAISALS OF THEIR ECONOMIC CIRCUMSTANCES AND THE KIND OF COOPERATION THEY REQUIRED, "I HAVE SOME HOPE THAT WE WILL FIND ACCOMMODATIONS TO MAINTAIN THE STRUCTURE OF THE OPEN TRADING SYSTEM." BREWSTER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN MARKETS, POLICIES, TRADE, GOVERNMENT REACTIONS, ALLEGATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 may 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978LONDON07369  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780199-0079  
**Format:** TEL  
**From:** LONDON  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780574/aaaaclcw.tel  
**Line Count:** 100  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** fe4f30a1-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 BRUSSELS 8670  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 09 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2737568  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROTECTIONISM: DELL RESPONDS TO LAMBSDORFF  
**TAGS:** ETRD, UK, GE, (DELL, EDMUND)  
**To:** STATE USEEC MULTIPLE  
**Type:** TE  
**vdkgvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/fe4f30a1-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014